99 SAP MM Interview Questions to Hire Top Talent

Questions

- 1. What is SAP MM, in simple terms? Can you give me a real-world example of how a company might use it?
- 2. Imagine you are buying crayons for a school. How does SAP MM help you keep track of how many crayons you have, how much they cost, and when you need to buy more?
- 3. What's the difference between a material and a service in SAP MM, like explaining the difference between buying a toy and hiring a clown for a birthday party?
- 4. What is a purchase order, and why is it important? Pretend you're ordering pizza.
- 6. Can you explain what a 'vendor' is, in the context of SAP MM? Is it like a shopkeeper?
- 7. What is the material master, and what kind of information does it hold? Think of it like a
- profile for each item. 8. What does MRP do? How can it help make sure the shelves don't run empty?
- like boxes in a warehouse?
- something? 11. Can you describe a goods receipt? What happens after the delivery truck arrives?

10. What is inventory management? Why is it important not to have too much or too little of

- 12. What's a purchase requisition? Is it like a shopping list?
- 13. What's the purpose of a source list?

- 16. Have you heard about 'batch management' in SAP MM? What's the purpose?
- 17. What are some of the benefits of using SAP MM?
- 18. Explain 'account determination' in SAP MM.
- 19. What is a 'movement type' in SAP MM?
- 20. What is the use of 'info records' in SAP MM?
- 23. How would you define 'valuation' in SAP MM, in simple terms?
- 24. What is the use of release strategy in purchasing documents?
- 26. Explain 'invoice verification' in SAP MM. What happens when the invoice arrives?

27. What is SAP MM, in simple words, like explaining it to a kid?

- 28. Imagine you are ordering toys for all your friends. How does SAP MM help a company
- 29. What are the different types of materials that a company might need to buy using SAP MM?
- 32. What is a goods receipt in SAP MM, and why is it important to record it?

30. Can you name some important documents used in SAP MM when a company wants to

- 33. What is invoice verification in SAP MM, and why is it important to match it with the purchase order and goods receipt?
- 34. What is a material master in SAP MM, and what kind of information does it store about
- supplier? 36. What is a purchase requisition in SAP MM, and who usually creates it?
- process? 38. What is meant by 'source of supply' in SAP MM, and how does it help in procurement?
- 40. What is a 'valuation class' in SAP MM, and how does it relate to accounting?

41. What is 'MRP' in SAP MM, and what does it help with?

- 42. Can you explain what a 'storage location' is in SAP MM?
- 44. Describe the 'procurement cycle' in SAP MM in simple steps.
- 45. What is a 'three-way match' in SAP MM, and why is it important for invoice processing?
- 47. How do you think SAP MM helps a company save money? 48. What is a 'movement type' in SAP MM, and give an example?
- 50. Imagine a company needs to return damaged goods. How would SAP MM help with that?
- 53. Can you explain the difference between a purchase requisition and a purchase order in SAP MM, and how they relate to each other? Imagine explaining it to someone who has never used SAP before.

54. What are the key steps in the procurement cycle within SAP MM, from requirement

- would use each one. Make it so a child can understand. 56. How do you configure automatic account assignment in SAP MM, and why is it
- 59. How does SAP MM handle subcontracting processes, and what are the key master data and transactions involved? Simple explaination.

60. What are the different types of inventory management movement types in SAP MM,

62. What are the key functionalities of the MRP (Material Requirements Planning) module in SAP MM? Simplify it!

63. Explain the difference between consumption-based planning and MRP in SAP MM.

explaination.

66. What is the role of release strategies in SAP MM, and how do you configure them for

67. Explain the purpose of info records in SAP MM, and how they are used to store vendor

68. How do you handle returns to vendor in SAP MM, and what are the key transactions

purchase requisitions and purchase orders? Make it so a child understands.

71. Explain the concept of 'goods receipt' in SAP MM. Why is it important?

- 69. Describe the process of invoice verification in SAP MM and how it relates to the purchase order and goods receipt. Make it simple.
- 74. What are some reasons a goods receipt might be blocked in SAP MM?

73. Can you have multiple delivery dates in one purchase order? Explain the process to do

72. If a purchase order has already been created, can the price be changed, and how?

optimization (APO) modules integrated with SAP MM. 78. Can you elaborate on your experience managing a large-scale SAP MM implementation or upgrade project?

79. Explain how you've used SAP MM to improve inventory accuracy and reduce stockouts

77. Describe your experience with implementing and configuring advanced planning and

81. Describe a time when you had to troubleshoot a complex pricing issue in SAP MM involving multiple condition types and discounts.

82. Explain your experience with vendor evaluation and performance monitoring within

84. Describe your experience with implementing and managing a service procurement process within SAP MM.

83. How would you design a process for handling consignment inventory in SAP MM,

- 87. How would you configure SAP MM to support different procurement scenarios, such as direct materials, indirect materials, and capital equipment?
- ensuring compliance and cost control? 90. Explain your experience with setting up and managing release strategies for purchase orders in SAP MM.
- 91. How would you configure SAP MM to handle intercompany stock transfers between different plants or company codes? 92. Describe your experience with implementing and using SAP Fiori apps for procurement
- processes within SAP MM. 93. How have you used SAP MM to support sustainability initiatives, such as tracking
- 94. Explain your experience with setting up and managing automatic account determination in SAP MM.
- 95. How would you configure SAP MM to handle returns and credit memos from vendors?
- 97. How have you used SAP MM to manage quality inspections and vendor audits?
- 98. Explain your experience with setting up and managing material master data in SAP MM,

- 5. What does GR/IR mean, and what's its purpose?
- 9. What's the difference between a plant and a storage location in SAP MM? Are they both
- 14. What are some of the key reports in SAP MM that you might use to see how much you're spending on materials?
- 15. What do you understand about 'procurement cycle' in SAP MM? Take an example.
- 21. How does SAP MM integrate with other modules like SAP FI? Can you give an example?
- 22. What do you know about 'special procurement types' in SAP MM?

buy something?

- 25. What are some common challenges companies face when implementing SAP MM?
- order lots of things it needs?
- 31. What is a purchase order in SAP MM, and what important information does it contain?
- a material?

35. What is a vendor master in SAP MM, and what kind of information does it store about a

- 37. What are some of the key benefits of using SAP MM for a company's procurement
- 39. Explain the concept of 'batch management' in SAP MM, and why is it used?
- 43. What is the difference between 'stock material' and 'non-stock material' in SAP MM?
- 46. What are some common reports that you might use in SAP MM, and what information do they provide?
- 49. What is 'physical inventory' in SAP MM and why do companies do it?
- 51. What is a 'service entry sheet' in SAP MM, and when is it used? 52. In your own words, what is the most important thing you learned about SAP MM?
- identification to invoice verification? Keep it simple! 55. Describe the different types of special procurement keys in SAP MM and when you

important for financial accounting? Make it simple.

and provide examples of when each would be used?

and material information. KISS - Keep It Simple Stupid.

used to analyze procurement data? Simple explaination.

Make it simple please.

involved? Explain like I am five.

manufacturing environment?

in a high-volume distribution center.

SAP MM. What KPIs did you track?

inventory management?

implementation or upgrade.

ensuring accurate tracking and settlement?

this.

explaining it to a 5 year old! 58. Explain the concept of quota arrangement in SAP MM and how it's used to distribute orders among different vendors. Simple please!

57. What is a source list in SAP MM, and how does it help in the procurement process? Like

- 61. Describe the process of physical inventory counting in SAP MM and how discrepancies are handled. Make it so a child understands.
- certain materials? KISS Keep It Simple Stupid. 65. Describe the purpose and functionality of the service entry sheet in SAP MM. Simple

64. How do you set up and use batch management in SAP MM, and why is it important for

70. What are the key functionalities of the reporting tools in SAP MM, and how can they be

75. In SAP MM, what are the different ways you can evaluate vendors, and why is vendor evaluation important?

76. How would you approach optimizing a slow-running MRP process in a complex

- 80. How have you handled integration challenges between SAP MM and other SAP modules like FI/CO, SD, and PP?
- 85. How have you used SAP MM to support lean manufacturing principles and just-in-time

86. Explain your approach to data migration and cleansing during an SAP MM

- 88. Describe your experience with implementing and using SAP Ariba for procurement processes integrated with SAP MM. 89. How have you used SAP MM to manage contracts and agreements with vendors,
- environmental impact and promoting responsible sourcing?
- 96. Describe your experience with implementing and using SAP S/4HANA for procurement processes within SAP MM.
- including classification and characteristic-based configuration.